

Winter 2011

Finishing the year on a high

We are delighted to have secured two new public sector contracts and four framework agreements, worth in excess of £20m.

The agreements are:

- Electrical, kitchen and bathroom refurbishments for Plymouth Community Homes, to support its major improvement project over the next four years
- An extension of our cyclical decorations contract with Eton College
- Being included on a cyclical decorations framework with Warwick University
- A contract for minor repairs and building work with Warwickshire County Council
- Being placed on the framework for building, refurbishment and painting with Shropshire County Council
- A place on the framework for kitchens and bathrooms with Rugby Borough Council.
- Bathroom replacement works for Guinness South Partnership in Hove.



Home and away

We have been working with Teign Housing staff and tenants to help improve service delivery.

Members of our contract team joined the housing provider's Tenant Communication Day to identify strengths and gaps

in the services it provides to its customers.

The day brought together Teign board members, its management team and tenant representatives, and was also attended by Claer Lloyd-Jones, chief executive of the Tenant Services Authority.

Ken Jones, general manager for Ian Williams, said: "We were delighted to be able to join Teign at this important event. As the only supplier present on the day we were able to bring a different perspective to conversations around value for money, tenant scrutiny and engagement."

Our contract with Teign covers responsive repairs and empty homes refurbishments for the housing association's 3,600 homes across South Devon.



Ian Williams continues to show its dedication to developing skilled workforces. Ken Jones (far right), general manager for Ian Williams in Cardiff, presents the CIH Cymru Developing Skills and Capacity Award, sponsored by Ian Williams, to Bron Afon Community Housing for the team's Learning Development Programme.

Coast sheds some light

Our work to maintain a lighthouse at the Needles, off the Isle of Wight, has hit the small screen.

The BBC's Coast programme featured footage of our teams working to paint the exterior of the lighthouse, which guides ships making their way up the Solent to Portsmouth and Southampton Water.

Our work on the lighthouse is part of a wider contract with Trinity House, which exists to ensure the benefit and safety of all mariners via some 600 navigation aids.

The operation is run from our Plymouth base. To find out more about this work contact allan.bland@ianwilliams.co.uk



Focus on: North Somerset Council

From youth centres to schools, libraries to town halls, our work with North Somerset Council is keeping public buildings in top condition.

Property services manager, Rob Lomas, gives us the lowdown.

Contract details: Three-year contract with North Somerset Council to provide responsive maintenance, including a 24-7 call-out service, and capital works to public buildings.

Number of staff: Eight personnel dedicated to the contract with up to 30 team members working on projects at peak times.

Highlights: This year we received a letter of commendation from the council after completing refurbishments at five schools during the summer holidays, with all work completed ahead of the new academic year.

Linda Watkins, head of property and asset management at the council, said: "This is an

excellent example of where a partnering approach has been used by the whole team to deliver enhanced facilities, which will greatly benefit the pupils of all of the schools."

Rob said: "The diversity of the projects makes this an excellent contract to be involved with. In the last year we have extended and completely refurbished a youth centre and completed a number of extensions to toilet facilities in local schools, to ensure that they meet the needs of pupils with disabilities.

"Knowing the impact that this sort of work has on those living in the area, and using the facilities, make it very rewarding."

Coming soon:

In the next edition of Review, find out how two long-time carpenters, who TUPE'd from North Somerset Council, have gained qualifications in later life

Fighting fit

We are working with Virgin Active to support the refurbishment of former Esporta health clubs, which now form part of the Virgin chain.

Our team has so far completed one project in Sunderland, to tight timescales, and we are now working with Virgin Active to agree further works across the country. Look out for more

information or email trevor.rigley@ianwilliams.co.uk



Rykneld Homes proved to be on the ball with a 2-1 victory over our joint team of Ian Williams and Apollo operatives in a charity match, which raised £500 for the Mayor of Chesterfield's Charity Appeal. The tournament was a result of our partnership agreement with ALMO Rykneld Homes.



Ian Williams' development director Mike Turner looks at the energy management issues facing clients in the corporate and public sector.

Did you know that British businesses could collectively save an estimated £7.7billion a year by saving energy?

It is estimated that British businesses spend between £50,000 and £3million on their annual energy bills and this is set to increase given rising energy costs.

And with the Green Deal just around the corner, public and

private sector organisations are set to play a large role in helping the Government meet its carbon reduction target of 80 per cent down on 1990 levels by 2050.

Through our work in facilities management we understand the major challenges in managing buildings around carbon reduction, fuel cost increases, affordable warmth and accessing grants.

We are committed to building partnerships to provide expert knowledge and solutions that help our customers and clients tackle these issues facing the sector.

A survey by E.ON has found that just 21 per cent of firms use energy-efficient technology to reduce their business energy bills. Just over 80 per cent have no energy monitor installed, and 13 per cent leave windows and doors open whilst running air conditioning.

These are just some of the areas where businesses fall down in energy management. But it is not just a case of looking at the fabric of a building, or educating and changing behaviour of staff, or even managing energy generation and costs. None of these issues can be addressed in isolation.

It is going to take a three pronged approach to tackle energy sources and costs, building fabric and users'

behaviour concurrently to enable organisations to have an efficient approach to energy management.

It is evident that for the foreseeable future energy management is going to be a key driver for organisations' building management.

You are invited to our Active Energy seminar to discuss how a holistic approach to energy management in corporate buildings can lead to savings.

This is an opportunity for key decision makers to come together and explore three key strands of energy:

generation (renewable sources of generation, carbon production and £/kW)

efficiency (building performance EPC etc)

consumption (building user behaviour).

Active Energy - Are you fit for a sustainable future?



Wednesday, February 8, 2012 (half day)

Wales Millennium Centre, Bute Place, Cardiff, CF10 5AL

Guest speakers include representatives from E.ON, Dulas, E3G, Ian Williams and the Energy Saving Trust for Wales.

To register interest in attending please contact Ian Williams by emailing active.energy@ianwilliams.co.uk or call Sinead O'Neill on 029 20 371151



Graduate Ross gets ahead

With news headlines filled with statistics about the rising number of young unemployed, our graduate training scheme is offering first-time employees a boost.

Ross Stockford is the first graduate to join the newly-launched scheme, having completed a degree in law at Reading University earlier this year.

Ross, 21, is spending his first four months in our development team, before going on to gain experience in finance and operations during the two-year programme.

He said: "My degree focused on company and contract law, so I had decided I wanted to go into a management position within business.

"Since joining Ian Williams I have been supporting bids and submissions for new contracts, as well as attending events for contractors. "Schemes such as this are a great opportunity and I am grateful for the experience it has already given me."

We are celebrating the completion of our first adaptation as part of a new 18-month aids and adaptations contract with Gloucester City Homes. The contract covers all GCH managed stock and includes major and minor adaptations on a planned and responsive basis. Our first project for Mr Walters, a local GCH resident involved the installation of a level access shower.

Apprentice Aidan says 'get hired'

Female carpenter, Aidan Truelove, is encouraging others to follow her lead and get a head start in the construction industry.

Aidan, 22, from Egguckland, Plymouth, has just completed a three year apprenticeship in carpentry and bench joinery with Ian Williams.

"I never thought I'd be working on site," said Aidan, who initially worked as an administrator for a construction company when she left school.

Yet by applying through Connexions she won a place on our apprenticeship scheme in 2008 and has not looked back since.

Working in a traditionally male-dominated industry has never been an issue. Aidan said: "I've never been treated any differently to the men on site. There's another girl coming through the scheme now as an electrician but I hope we'll see more.

"There's a joke that you can spot a carpenter by their

missing fingers but I still get my nails done."



If you have any comments, or would like further information, on any of the articles in this issue of Review, please fill in the form below:

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Company: _____

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I would like more information on _____

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